



Why **OAK**... As Your Strategic Business Partner...

Complete “Team” approach to servicing your facility

- **Sales Manager** - *Dave Reed*
Responsible for managing Region’s support team to ensure all customer expectations are met and exceeded. Manages both sales and operations matters.
- **Technology Manager** – *Ron Bowman*
Dedicated to support of Information & Communication Technology linking **PPG** Paint Manager mixing system with your front office for reports and job costing.
- **2 Equipment Specialists** – *Paul Hannah & Jim Wilson*
Specializing in the sales and service of your body shop equipment. Introducing new equipment technology.
- **Inside Sales Staff** – *Servicing OAK location*
Highly trained staff to assist in your daily needs and coordinate scheduled delivery routes.
- **Detail Product Specialist**- *Brian Roudabush*
Specializing in products and training for your detail and reconditioning departments



Why **OAK**... As Your Strategic Business Partner...

Total Business Focus

- ✓ Consultative business relationship
- ✓ In tune with New Industry Trends
- ✓ Seamless transition converting from other paint lines
- ✓ Monthly “Paint Shop Performance Trend-Tracker” reports
- ✓ Inventory Stock Control set-up and monitoring
- ✓ OAK’s own training facility in Columbus
- ✓ Customized S.O.P.’s for all production areas
- ✓ Light Industrial/Fleet Coating for commercial purposes
- ✓ Scheduling and organizing in-shop NEW product clinics & training with all major vendors
- ✓ Keep up-to-date on latest technology/ productivity improvements
- ✓ Equipment sales and service representatives
- ✓ Complete and competitive Associated Products offering

OAK is the largest single-line **PPG** Distributor in Ohio & Eastern Indiana – specializing in all PPG Finishes.



Why **OAK**... As Your Strategic Business Partner...

End-to-End Support

- ✓ **Supply Chain** - Our 60,000 sq. ft. local warehouse & 10 locations throughout Ohio and Eastern Indiana ensure consistent and uninterrupted stock levels and unmatched on-time delivery
- ✓ **Implementation** - Value Added Services and the team to deliver
- ✓ **Training** - OEM Certification, Product, MVP, Greenbelt and On-line classes w/**PPG**, Done at our own training facility at our headquarters & **PPG** Training Center located in Worthington, Ohio

